

The organizers of the event
have the honour to invite you to join the audience of the

SOUTHEAST EUROPE BUSINESS FORUM

on 22 – 23 November 2012

at the Istanbul Congress Center, Turkey



- ◆ Explore the current trends and new business opportunities in **5** strategic sectors in the Balkans:
 - Energy and Natural Resources
 - Transport Infrastructure
 - Agro-Logistics
 - IT & Telecommunications
 - Green Business
- ◆ Engage in dynamic discussions with more than **55** distinguished panelists
- ◆ Expand your business contacts among **355** decision makers from Turkey and the Balkans

Strategic Partner

 **CORPORATE
COMMERCIAL BANK AD**

Our clients are dear to us

tel.: (+359 2) 951 52 59; www.biforum.org; seebf@seeurope.net

DAY 1

22 November 2012, Thursday

Lobby	15:00 - 17:00 Registration
Emirgan Hall 1	17:00 - 18:00 Official Opening of the SEEBF
Emirgan Hall 1	18:15 - 19:45 Doing Business in Southeast Europe. The Investors' Insight (<i>Presentations by Leading Investors from the Region</i>) Q&A Session (<i>The Directors of National Investment Promotion Agencies are invited to present and to be part of the discussion</i>)
Beylerbeyi Hall	20:00 - 21:30 Official Reception

DAY 2

23 November 2012, Friday

Beylerbeyi Hall 2 08:00 - 09:15 Working Breakfast - Meet the Turkish Business

Emirgan Hall 1

09:30 - 11:00

Experience and New Opportunities in the Mining and Chemical Sectors in Southeast Europe

Emirgan Hall 2

09:30 - 11:00

Regional Transport Projects. Improving the Business Climate by Investing in Modern Transport. Role of the Governments and Opportunities for PPPs

Lobby 11:00 - 11:30 Coffee break

11:30 - 13:00

Energy Resources Market in Southeast Europe and Perspectives for Investments and Developing of the Transmission Infrastructure

11:30 - 13:00

Latest Development in e-Government Services, Broad Band Access, ICT Infrastructure and Social Media as a Factor for Fostering the Business in the Region

Beylerbeyi Hall 2 13:00 - 14:00 Business Lunch

14:00 - 19:00

Enabling Green and Inclusive Markets in the Black Sea Region

- Black Sea Climate & Business Initiative
- Green FDI, Trade and Investments

14:00 - 15:30

Municipality Infrastructure Projects in Southeast Europe. Presentation of Project Cases by Municipalities

Agro-Logistics

Beylerbeyi Hall 1

09:30 - 10:00

Registration

10:00 - 10:45

Opening Panel

11:00 - 12:30

Technical Presentations

Beylerbeyi Hall 2

12:30 - 13:30

Business Lunch

13:30 - 18:00

Business Meetings
Bilateral B2B meetings

18:00 - 19:30

Reception



H.E. Taner Yıldız, Minister of Energy and Natural Resources, Turkey



Mr. Branimir Muidža, General Manager for Bosnia and Herzegovina and Croatia, HeidelbergCement Group



Mr. Alex Nestor, Corporate Relations Director for Bulgaria, Dundee Precious Metals



H.E. Nickolay Mladenov, Minister of Foreign Affairs, Bulgaria



Ms. Nadia Babaali, Communications Director, FTTH Council Europe



Mr. Orhan Aytemiz, Director, General Industries, Transport and Tourism II, Black Sea Trade and Development Bank



H.E. Liliyana Pavlova, Minister of Regional Development and Public Works, Bulgaria



Mr. Mustafa Karahan, Chairman, Energy Traders Association, Turkey



Ms. Dita Daniela Drone, Business Broker, UNDP Black Sea Trade and Investment Promotion



H.E. Ivaylo Moskovski, Minister of Transport, Information Technology and Communications, Bulgaria



Mr. Roman Matkiwsky, Director, Energy and Infrastructure, Black Sea Trade and Development Bank



Mr. Zoran Sekulic, CEO, Agency for Electronic Communication and Postal Services, Montenegro



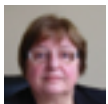
Ms. Megan Richards, Deputy Director General, DG Connect, European Commission



Mr. Petar Ivanovic, CEO, Montenegrin Investment Promotion Agency



Mr. Plamen Rusev, Chairman of the Board, e-Academy, Bulgaria



H.E. Evgenia Haritonova, Deputy Minister of Economy, Energy and Tourism, Bulgaria



Mr. Bozidar Laganin, Director, Serbia Investment and Export Promotion Agency



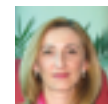
Mr. Veselin Bozhkov, Chairman of Communications Regulations Commission, Bulgaria



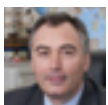
H.E. Octavian Calmic, Deputy Minister of Economy, Moldova



Mr. Borislav Stefanov, Executive Director, InvestBulgaria Agency



Ms. Blazenka Miskovic, Deputy Director, Foreign Investment Promotion Agency of Bosnia and Herzegovina



Mr. Andrey Kondakov, President of the Black Sea Trade and Development Bank



Mr. Martin Spicer, Manager, Infrastructure and Natural Resources, Southern Europe, IFC



Ms. Filiz Katman, Executive Director of Energy Politics and Markets Research Center-Istanbul, Turkey



Mr. Jean-Marc Peterschmitt, Managing Director, Central and South Eastern Europe, EBRD



Mr. Ruediger Hoeben-Stoermer, Chief Executive Officer, Lufthansa Technik Sofia



Mr. Robert Ordanovski, Director, Agency for Electronic Communications, FYROM



Mr. Michael Davey, Director for Turkey, EBRD



Mr. Dragan Kostic, Deputy Chairman, Chamber of Commerce and Industry of Serbia



Mr. Stefan Tsankov, Deputy Mayor of Maritsa Municipality, Bulgaria



Ms. Stefka Slavova, Alternate Director for Poland, Bulgaria and Albania, EBRD



Mr. Lazar Lazarov, Chairman of the Management Board, Road Infrastructure Agency, Bulgaria

More to be announced

REGISTRATION FORM

Mr./Mrs. & name:

position:

organization:

type of activity:

address:

country, city & postal code:

phone & fax:

e-mail & web site:

PARTICIPATION OPPORTUNITIES:

(please, choose one of the following)

€ 230 participation fee

€ 390 one participation fee + a quarter A4 page company advertisement in the Conference Book

€ 730 two participation fees + a half A4 page company advertisement in the Conference Book

Note 1: the Participation fee includes participation in all discussion panels and sessions, full set of Forum materials, reception, lunch and coffee breaks.

Note 2: preferential prices for hotel accommodation are available for registered participants. For more information about the hotels please contact us.

Bank fees are at your expenses.

HOW TO REGISTER

by e-mail: seebf@seeurope.net

by fax: (+359 2)953 29 24

online: www.biforum.org/register-1.html

PAYMENT DETAILS

Bulgaria Economic Forum

ProCredit Bank

IBAN BG97 PRCB 9230 1421 2762 10 (EUR)

IBAN BG12 PRCB 9230 1021 2762 21 (BG)

BIC: PRCB BGSF

INVOICE DATA

Company/ Organization:

Address:

VAT №: Responsible person:

CANCELLATION POLICY

If you cannot attend the event, a substitute delegate may attend in your place. Cancellation until 15 November 2012 is subject to administrative charge of 25% of the Participation fee. No refund in case of later cancellation after 15 November 2012.